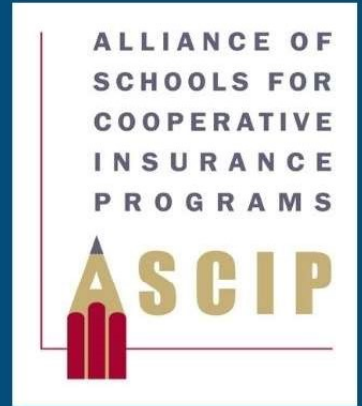


ASCIP SERVICE CATALOG



Service Descriptions

Contents

K-12 School Risk Assessment Report & Custom Training Video	2
K-12 Comprehensive School Safety Plan	3
Professional Consulting Services	3
K-12 or CCD Site-Specific Lockdown Training	4
Virtual K-12 School Employee Lockdown Training	5
Bus Driver/MOT Emergency Response Training	6
Site-Specific Workplace Violence Response Training	7
Video Surveillance Project Consulting and Mapping	8
Wildfire Prevention Consulting & Mapping	8
Communication and De-escalation - “Wolfson Formula”	9
SB390 24-Hour Mandated Training Course	9
SB390 Continued Professional Development Course	10
Customized Emergency Preparedness Training	10
Step1 Device Lockdown Product	11

K-12 School Risk Assessment Report & Custom Training Video

Site risk assessments help identify vulnerabilities and evaluate current policies and procedures related to safety on your campus. With this assessment, we help mirror safety policies and procedures with daily staff routines. We aim to help educate, mitigate risk, and prepare you for the unforeseen future. This service includes an optional “secret shopper” type assessment done by one of our consultants, posing as an everyday visitor on the campus to give you the opportunity to better manage expectations of the current policies and see video footage of the interactions of staff and visitors.

After the initial assessment through the lens of a visitor, our consultants will meet with the site administrator and tour the campus or property. Our staff will be responsible for gathering data and conducting brief interviews to learn about the campus culture, safety, security systems, and procedures currently in place.

Our confidential site safety assessment report is authored in the Federal Emergency Management Agency (FEMA) format and standards. The information can easily be transferred into grants, and other funding opportunity documents and applications.

Will provide comprehensive reports and a presentation of information for each individual site, identifying security vulnerabilities and possible solutions regarding the following categories:

- Access control
- Perimeter and interior fencing
- Signage
- Visitor policies and procedures
- Mass notification
- DSA/ADA requirements related to emergency procedures
- Emergency preparedness training
- Policies and procedures
- School Climate
- Social media monitoring
- Campus security staff
- Student supervision procedures
- Lockdown capabilities
- Video surveillance
- Lighting
- After-hours accessibility
- Review of CSSP & emergency response documents (SB187)
- Website review for safety and security information
- Family reunification plans
- Incident Command Systems (ICS)
- List of recommendations based on order of importance.

The final phase includes a virtual/in-person presentation and Q&A session by our subject matter experts. Our job is to not only identify potential deficiencies and risks but also provide you with cost-effective solutions and options policies, and much more.

KSL, Inc. shall be responsible for working with the client to schedule the risk assessment site visit to the requested location within ten days of receiving this signed agreement. KSL, Inc. shall provide a written report and presentation to the client within 15 working days from the initial site visit and risk assessment or scheduled at the convenience of the client at the conclusion of a district wide project.

K-12 Comprehensive School Safety Plan

The development of a comprehensive school safety plan is mandated by **California Education Code 32281**. This mandate, which was established by Senate Bill 187, states that each school's Site Council, or a Safety Planning Committee authorized by the Site Council, shall develop a "safety plan" relevant to the needs and resources of the school. "Safety", in terms of these plans includes aspects of social, emotional, AND physical safety for both youth and adults at all K-12 schools.

1. Comprehensive School Safety Plan (CSSP) review and update
 - a) Meetings staff for development and preparation of safety plan
 - b) Review with staff, Q & A on safety plan and adjust as needed for client/site directors
 - c) 30-45 days preparation time

Professional Consulting Services

Our team of recognized subject matter experts are available for customized projects and detailed consulting services. We specialize in various fields of expertise related to public safety and emergency preparedness. Some of our most popular consulting services include:

- Crime Prevention Through Environmental Design (CPTED)
- Public safety management and recruitment
- Criminal/civil case review and subject matter expert opinion testimony.
- Access control consulting (fencing, key control, video surveillance, and more)
- Policy review, creation, and implementation
- Special event coordination for security and first responders

K-12 or CCD Site-Specific Lockdown Training

Our 2, 3, or 4-hour site-specific lockdown trainings are designed for up to 125 school employees (maximum of 32 people per station). The training curriculum is designed based on the layout of the property as well as the design of the building or area where the employees work. In this training, four subject matter expert instructors will provide specific instruction regarding workplace violence prevention and mitigation. The attendees will learn both evacuation and lockdown best practices and conduct walk through scenarios for various emergency situations. Attendees will learn vital skills such as situational awareness, best practices for response options to workplace violence, and physical response options such as using a fire extinguisher as an improvised weapon. The conclusion of the training event includes a timed, live drill to help attendees self-evaluate their responses to a mock emergency.

KSL, Inc. is responsible for providing all equipment including fire extinguishers, portable radios, signs in English and Spanish, mobile hand sanitizing stations, training aides, and any other necessary equipment. KSL, Inc. is also responsible for sending subject matter expert consultants to the training to instruct your staff. This site-specific training program is recognized statewide and is being utilized by state, county, and municipal agencies, and departments. This program is also utilized by hundreds of California school districts, colleges, public and private organizations, and churches.

At the end of each event, all participants will be given an electronic course survey to complete. The surveys will be compiled into a single after-action report. The report will be provided to the client within 30 days following the training event. The after-action report includes a detailed course evaluation from each attendee and site-specific information and recommendations for each location.

Program will include:

- 4-Hour Site-Specific lockdown training. Instructors provide lectures, discussions, and role-playing exercises to guide participants in preventing and responding to school violence.
- 4 to 5-member instructor team will develop and provide a custom training outline with multiple site-specific scenario stations to include:
 1. Introduction. Overview of safety solutions to control the risk; manage and address an active threat in the workplace. The introduction includes nationally recognized principles when responding to an active threat scenario (RUN, HIDE, FIGHT) and suggestions for responses during and after a school crisis.
 2. Situational Awareness. Attendees learn how to recognize threats from a distance, implement physical responses through the OODA loop concept, and/or identify available options.
 3. Classroom. Instructors demonstrate how to lock down a classroom and provide response options. Instructors lead discussion reinforcing best lockdown practices and responses to addressing active threats.
 4. Office. Attendees learn how to lock down or evacuate areas at or near administrative offices and effectively make public safety announcements. Instructors lead discussions reinforcing best practices for addressing active threats.
 5. Improvised Weapons. Instructors demonstrate how to use available items (i.e., fire extinguishers) as possible improvised weapons. Attendees learn active resistance and other personal survival recommendations. Instructors discuss and demonstrate practical applications.
 6. Live Drill. Attendees will have the opportunity to participate in a live drill to self-assess learned skills.
 7. Law Enforcement Response. Instructors demonstrate local law enforcement procedures, objectives, and physical responses following a report of an active threat in the workplace.

Virtual K-12 School Employee Lockdown Training

KSL, Inc. will collaborate with the client to provide a virtual K-12 school lockdown training event, designed to accommodate groups of up to 125 per session. KSL, Inc. uses evidence-based practices to empower your staff to create positive muscle memory reactions through training that creates high stress scenarios with fight or flight responses. KSL, Inc. takes information regarding the layout of a school campus and applies it to real life dangerous events. Our instructors will train school staff on how to conduct a lockdown safely, efficiently, and effectively during an emergency. Our team of law enforcement instructors and role players have extensive training including SWAT, Investigations, Incident Command, Narcotics Task Force, Military, and Corrections backgrounds.

At the end of each event, all participants will be given an electronic course survey to complete. The surveys will be compiled into a single after-action report. The report will be provided to the client within 30 days following the training event. The after-action report includes a detailed course evaluation from each attendee and site-specific information and recommendations for each location.

Program will include:

- 3-Hour customized lockdown training via a virtual platform. Instructors provide lectures, discussions, and role-playing exercises to guide participants in preventing and responding to school violence.
- 3 to 5-member instructor team will develop and provide a custom training outline with multiple site-specific scenario stations to include:
 8. Introduction. Overview of safety solutions to control the risk; manage and address an active threat in the workplace. The introduction includes nationally recognized principles when responding to an active threat scenario (RUN, HIDE, FIGHT) and suggestions for responses during and after a school crisis.
 9. Situational Awareness. Attendees learn how to recognize threats from a distance, implement physical responses through the OODA loop concept, and/or identify available options.
 10. Classroom. In a KSL, Inc.-produced video presentation, attendees learn how to effectively lock down a classroom and give solutions in the event of an intruder or active threat. Following the video, instructors lead discussion reinforcing best practices for addressing active threats.
 11. Office. In a KSL, Inc.-produced video presentation, attendees learn how to lock down areas at or near administrative offices and effectively make public safety announcements. Following the video, instructors lead discussion reinforcing best practices for addressing active threats.
 12. Improvised Weapons. In a KSL, Inc.-produced video presentation, instructors demonstrate how to effectively use readily available items (i.e., fire extinguishers) as possible improvised weapons during an active threat scenario. Attendees learn active resistance and other personal survival recommendations when there is no other option. Instructors discuss and demonstrate practical applications following the video presentation.
 13. Law Enforcement Response. Instructors demonstrate local law enforcement procedures, objectives, and physical responses following a report of an active threat on campus.
 14. Technical Assistance. Following the synchronous training, instructors will remain online and available for a virtual question & answer period. KSL, Inc. instructors will monitor questions in a “chat” function and answer specific safety-related questions from staff regarding their work area or discipline.

Bus Driver/MOT Emergency Response Training

This 5.5-hour program is designed for up to 35 school bus drivers and up to 50 total attendees to include dispatchers and other transportation department employees. KSL, Inc. Tactical Driving Training Team includes 4 current and retired officers and supervisors from The California Highway Patrol (CHP) with over 100 combined years of experience. This program includes response options for bus drivers to react safely to an emergency both on and off the bus as well as best practices for communication between the bus driver, dispatcher, and a 911 operator. The course also includes a slow speed driving course and the nationally recognized certified training program, "Stop the Bleed."

KSL, Inc. is responsible for providing all equipment including fire extinguishers, portable radios, signs in English and Spanish, mobile hand sanitizing stations, training aides, and any other necessary equipment. KSL, Inc. is also responsible for sending subject matter expert consultants to the training to instruct your staff. This site-specific training program is recognized statewide and is being utilized by state, county, and municipal agencies, and departments. This program is also utilized by numerous California school districts.

At the end of each event, all participants will be given an electronic course survey to complete. The surveys will be compiled into a single after-action report. The report will be provided to the client within 30 days following the training event. The after-action report includes a detailed course evaluation from each attendee and site-specific information and recommendations for each location.

Program will include:

- 5.5-Hour MOT/Bus Driver Training. Instructors provide lectures, discussions, and role-playing exercises to guide participants in preventing and responding to potential emergencies on or near a school bus.
- 4 to 5-member instructor team will provide a custom training outline with multiple site-specific scenario stations to include:
 1. **Introduction.** Overview of safety solutions to control the risk; manage and address an active threat in the workplace. The introduction includes nationally recognized principles when responding to an active threat scenario (RUN, HIDE, FIGHT) and suggestions for responses during and after a school crisis.
 2. **Stop the Bleed.** Our instructors teach you using training materials specially developed to teach bleeding control techniques. You will practice three different life-saving bleeding control techniques.
 3. **Situational Awareness.** Attendees learn how to recognize threats from a distance, implement physical responses through the OODA loop concept, and/or identify available options.
 4. **Bus Stop Scenario.** Attendees learn how to effectively respond during an emergency while the bus is at a stop or parked. The attendees learn what response options and resources are best for each situation.
 5. **Moving Bus Scenario.** This slow speed (less than 15 mph) course gives drivers additional response options to various emergencies, including an armed or violent passenger on the bus while it is in motion.
 6. **Improvised Weapons.** Instructors demonstrate how to use available items (i.e., fire extinguishers) as possible improvised weapons. Attendees learn active resistance and other personal survival recommendations. Instructors discuss and demonstrate practical applications.
 7. **Radio Communications.** Drivers and dispatchers will learn best practices for communicating with each other and 911 operators during an emergency.
 8. **Live Drill.** Attendees will have the opportunity to participate in a live drill to self-assess learned skills.
 9. **Law Enforcement Response.** Instructors demonstrate local law enforcement procedures, objectives, and physical responses following a report of an active threat on a bus.

Site-Specific Workplace Violence Response Training

Our 2, 3, or 4-hour site-specific lockdown trainings are designed for up to 125 individuals (maximum of 32 people per station). The training curriculum will be designed based on the layout of the property as well as the design of the building or area where the employees work. In this training, four subject matter expert instructors will provide specific instruction regarding workplace violence prevention and mitigation. The attendees will learn both evacuation and lockdown best practices and conduct walk through scenarios for various emergency situations. Attendees will learn vital skills such as situational awareness, best practices for response options to workplace violence, and physical response options using a fire extinguisher as an improvised weapon. The conclusion of the training event includes a timed, live drill to help attendees self-evaluate their responses to a mock emergency.

KSL, Inc. is responsible for providing all equipment including fire extinguishers, portable radios, signs in English and Spanish, mobile hand sanitizing stations, training aides, and any other necessary equipment. KSL, Inc. is also responsible for sending subject matter expert consultants to the training to instruct your staff. This site-specific training program is recognized statewide and is being utilized by state, county, and municipal agencies and departments. This program is also utilized by hundreds of California school districts, colleges, public and private organizations, and churches.

At the end of each event, all participants will be given an electronic course survey to complete. The surveys will be compiled into a single after-action report. The report will be provided to the client within 30 days following the training event. The after-action report includes a detailed course evaluation from each attendee and site-specific information and recommendations for each location.

Program will include:

- 2, 3, or 4-Hour Site-Specific lockdown training. Instructors provide lectures, discussions, and role-playing exercises to guide participants in preventing and responding to school violence.
- 4 to 5-member instructor team will develop and provide a custom training outline with multiple site-specific scenario stations to include:
 1. **Introduction**. Overview of safety solutions to control risk; manage and address an active threat in the workplace. The introduction includes nationally recognized principles when responding to an active threat scenario (RUN, HIDE, FIGHT) and suggestions for responses during and after an incident of workplace violence.
 2. **Situational Awareness**. Attendees learn how to recognize threats from a distance, implement physical responses through the OODA loop concept, and/or identify available options.
 3. **Stop the Bleed**. Our instructors teach you using training materials specially developed to teach bleeding control techniques. You will practice three different life-saving bleeding control techniques.
 4. **Office**. Attendees learn how to lock down or evacuate areas at or near administrative offices and effectively make public safety announcements. Instructors lead discussions reinforcing best practices for addressing active threats.
 5. **Improvised Weapons**. Instructors demonstrate how to use available items (i.e., fire extinguishers) as possible improvised weapons. Attendees learn active resistance and other personal survival recommendations. Instructors discuss and demonstrate practical application.
 6. **Live Drill**. Attendees will have the opportunity to participate in a live drill to self-assess learned skills.
 7. **Law Enforcement Response**. Instructors demonstrate local law enforcement procedures, objectives, and physical responses following a report of an active threat in the workplace.

Video Surveillance Project Consulting and Mapping

Our video surveillance mapping team consists of subject matter experts from both law enforcement and The California Department of Corrections and Rehabilitation (CDCR). This service allows a school to have a detailed list and description of the minimal, yet optimal number of installed cameras for a video surveillance system. Considerations for recommended placement of each camera include State and Federal laws, current client policies on video surveillance, best angles and positioning for facial recognition and identification, and more.

Once the ideal camera installation plots are identified, our team will then use various UAV (drone), remote, or pole cam technologies to take sample images for each recommended camera angle and position. This allows you to see exactly what the recommended video surveillance camera view would look like before you ever purchase or install a single camera. Because we are recommending the lowest number of installed cameras possible, this leads to large cost savings on purchasing as well as a lower strain on the site's internet bandwidth and infrastructure. Once the project is complete, KSL, Inc. will schedule a meeting to go over the interactive map with the client representatives to help answer RFP questions about cameras. KSL, Inc. will also provide sample policies and best practices on video surveillance use for schools, businesses, churches, or other properties. The client will be responsible for providing access to the requested site and coordinating the site visit with KSL, Inc. staff.

Wildfire Prevention Consulting & Mapping

Our fire prevention team consists of CAL Fire strike team leaders and emergency first responders with more than 40 years of experience. This team will assess your property and build an interactive map outlining the preventive measures that can be taken throughout the year. The map will describe what hazards need to be removed, trimmed, or cleared and what the State Fire Marshall recommends from within 30 feet to 100 feet of your buildings. While on-site we can also describe each possible fire hazard to your staff and discuss best practices to mitigate the risk throughout the year. The client shall be responsible for scheduling the initial site visit with KSL, Inc. staff and ensuring the contractor has access to the exterior of the entire property. Once the site visit is complete, KSL, Inc. staff will create an interactive Google® map of the property.

Each map includes both a list of icons on the map itself and an itemized list on the left-hand side. When you click each icon, you will find a description of what the issue is and what our subject matter expert team has recommended, as well as a photo of the vulnerability itself. The photo icon has a GPS link embedded into it, meaning a smartphone can be used to find the exact location on the map in person. Our team also flags each issue with pink hazard tape to make it easy to find once the clean-up process has begun. The information and map can be easily transferred to give to maintenance staff or to a third party to manage the cleanup and removal process. KSL, Inc. shall provide all necessary equipment for the assessment and data collection of the project, including UAV (drone) cameras and flagging tape.

Communication and De-escalation - “Wolfson Formula”

Presented by John Wilson, Internationally Recognized Subject Matter Expert

This four-hour customized presentation provides verbal and kinesics tools to accomplish the following safely and effectively: maintain composure, establish rapport, communicate well, establish cooperation, and gain compliance with students, parents, members of the public, peers, and administration. The curriculum will be customized to the attendees and the type of work they do on a daily basis.

Additionally, the presentation provides important insight into understanding crisis, predictability, bias, and body language.

This presentation will educate attendees on an easy-to-employ, highly effective, universal communication system (The Wolfson Formula). It helps professionals maintain their own behavior in stressful and critical situations, gain compliance from difficult people, and achieve cooperation where they might not have been able to do so otherwise without the training. The "Wolfson Formula" has been tested and used effectively for over ten years in many situations, including: public interactions, crises, victim interviews, simple negotiations, consensual encounters, investigations, and other “high stakes” situations.

This course has been taught to thousands of professionals and is quickly becoming the gold stand in understanding and employing communication and de-escalation skills. Attendees will leave with a pocket-sized quick reference guide and access to a small poster-style reference. The course will also cover a highly motivating and inspiring section on employee resilience and the challenges we overcome.

The client shall be responsible for providing a clean, safe training environment with enough seating for the attendees. Special audio/visual support may be required from the client for large events such as 100 or more attendees. KSL shall be responsible for arriving approximately one hour prior to the training for set up and equipment resting purposes. KSL shall also be responsible for any training materials and resources provided during the course.

SB390 24-Hour Mandated Training Course

According to California state law, as of July 1, 2021, all school security employees must undergo a mandatory school safety training course identified under California Senate Bill 390. This KSL, Inc. course is taught by a Peace Officer Standards and Training (POST) certified instructor and is certified by The Bureau of Security and Investigative Services (BSIS). This course meets the standards for the certification requirements of Ca Ed Code 38001.5 and CA SB390.

KSL, Inc. shall provide virtually or in-person at the site designated by the client a three-day consecutive (24-hour) training program to meet all requirements of SB390. KSL, Inc. shall be responsible for providing all training material and certificates. The client shall be responsible for providing a clean, safe training room or area with adequate seating for all attendees. All attendees will be responsible for signing a course roster at the beginning of each day of the program. If an in-person course, KSL, Inc. instructors request the use of an additional empty classroom space to be used for scenarios during the program. KSL, Inc. instructors shall arrive at the site approximately one hour prior to the start of the training day to test the equipment and set up.

SB390 Continued Professional Development Course

This 8-Hour customized continued professional development course is designed specifically for the district's school safety and security employees. KSL, Inc. instructors will travel to the designated site and bring all course materials or provide the course virtually. This course covers more than eight topics including updates to case law, reducing risk and liability, student in crisis recognition, and more. The course is taught by a POST certified instructor and is certified by BSIS. This course meets the standards regarding continued professional development for the certification requirements of continued professional development documentation of CA Ed Code 38001.5 and CA SB390.

KSL shall be responsible for providing all training material and certificates. The client shall be responsible for providing a clean, safe training room or area with adequate seating for all attendees. All attendees will be responsible for signing a course roster at the beginning of the course.

Customized Emergency Preparedness Training

KSL can customize any professional development course to exceed the client's needs for emergency preparedness and safety training. We offer the following training modules in one-hour sessions so you can choose the topics and customize the length of the training program.

- Behavioral Threat Assessment Team Training
- Beyond Every 15 Minutes Program*
- Campus Security laws and liability
- Clery Act Compliance
- Communication and De-Escalation* (2-hour block of training)
- Disasters and Emergencies*
- Dynamics of Student Behavior
- Incident Command Systems (ICS)+
- Mandated Reporting for Campus Security Staff
- Patrol Strategies and Radio Communication*
- Physical Intervention Techniques (2-hour block of training)
- Report Writing and Mandatory Documentation for School Security
- School Safety Best Practices*
- Search and Seizure on Campus
- Site Protection through Observational Techniques (FEMA-SPOT)
- Stop The Bleed (National Certified Course)
- Substance Abuse Recognition
- Supervising Campus Security Staff
- Survivor's Mindset (Public & Private Employee Session)
- Warrior's Mindset (First Responder Session)

*This curriculum is designed specifically for the attendee.

+The ICS course can be provided in 2-, 4-, 8- or 16-hour programs.

Step1 Device Lockdown Product

\$13.95 Per Unit (plus S&H)



The Step1 Device is a lockdown product that affixes to the interior of a classroom door, just above the door handle or mechanism. The Step1 Device keeps a door slightly ajar while allowing the door's lock mechanism to be engaged. In a lockdown situation, the Step1 Device allows you to swiftly allow your door's lock to engage by sliding the Step1 Device in the closed position. When it comes to a classroom lockdown, securing the door needs to be the priority. The Step1 Device helps teachers not only secure the door first but do it faster than any other method. To standardize how schools conduct lockdowns, teachers and staff need to be able to secure the door quickly and efficiently. Replacing door locks is extremely expensive and not always feasible. The STEP1 Device provides a low cost, standardized solution to classroom lockdowns.

How the Step1 Device Empowers

- Allows your door to be secured, and ready for a lockdown situation.
- Green indicator lets the teacher know if the door is ajar.
- Red indicator lets them know the door is closed, and secure.
- Allows teachers to control access to the classroom.
- Keeps the door locked at all times.
- Serves as a door blocking device.
- Standardizes classroom lockdowns and gives teachers full control of room access
- Will work on any outward opening classroom or office door.

Product Specifications

- **THREE YEAR WARRANTY** Product replacement for up to 3 years of purchase.
- Guarantee if installed properly, the STEP1 Device will not come off the door from everyday use for up to three years after installing it.
- Does not require additional material, such as screws, that can damage a fire rated door.
- Installed to the door with 3M® VHB tape creating the strongest bond.
- The Step1 is a Safety Device that meets both ADA and DSA retrofitting standards in California.
- Comes with a sticker for the door, to let everyone know how to use it and what to do with it in an emergency.
- Made from durable, solid natural rubber.
- Rubber materials allows for reliable finger grip contact when unengaging door from being ajar.
- Designed to be pulled with force, over, and over again without bending or breaking.
- Handles, and silences the roughest attempts at a slammed door.
- Patent pending pull ring design provides "effortless slide" design when engaging, and unengaging door from being ajar.